

2018 NZ RADIO AWARDS SUMMARY SHEET

Sales Team Of The Year



Sales Manager Name: _____
Home Market: _____
Stations Represented: _____

Please fill in the blank spaces in the green sections below. You will be required to email this sheet as part of your entry on the New Zealand Radio Awards website.

	CRITERIA A % of Radio Revenue Growth 2017/18	CRITERIA B % New Clients / Total Clients
January		
February		
March		
April		
May		
June		
July		
August		
September		
October		
November		
December		

NB: It is an entry requirement that the information requested on this sheet is provided.

*** New Clients - this is any client that has been inactive on radio for 1 year & 1 month - it excludes annual seasonal clients**

If you have any queries regarding the use of this spreadsheet please contact Donna Bloxham on 021 440 301 or donna@soundvision.co.nz for assistance.